



CONTENTS

- 4 New Figures
- 8 Launched October 2022
- 10 Relationship Figures
- 15 Signature Collection
- 16 Displayers
- 6 Cake Topper
- 17 Encouragement / Support
- 20 Hope / Healing / Remembrance
- 24 Love / Friendship
- 27 Hospitality / Appreciation
- 28 Angels
- 3 | Figurative Ornaments
- 34 Keepsake Boxes
- 35 Memory Boxes
- 36 Nativity
- 39 Retailer Resources

👚 = Gift Boxed

For more information about Susan Lordi and Willow Tree® visit: WWW.ENESCO.CO.UK



About Us

Being in nature makes me feel happy and more alive! As does being with my team...

Spending time together outdoors, taking long walks amidst the prairie flowers, gathering inspiration, discussing creative challenges, and sharing insights on just about everything is a rewarding way to stay connected with each other. I go back into the studio with fresh ideas.

We hopefully bring some of these to you on the following pages. Thank you for your continued enthusiasm for Willow Tree!

Susan Lordi



Sustainable Packaging

I am passionate about conservation of natural habitats and the wildlife that depends on them. This passion colors everything I do and make. So, sustainable packaging is a primary concern for our brand, while keeping in mind affordability, breakability and accessibility.

Our aspiration is to use recycled and recyclable packaging materials for each piece we produce. Improving the quality of our materials is a constant focus of our team, and it is indeed improving, as new resources and materials become available.

Since Summer 2020, every new piece is packaged with eco-friendly recyclable packaging, and every year we convert more of the existing pieces. Our Goal by Year-End 2024 is for production of 100% of the Willow Tree® line to be in eco-friendly 100% recyclable or compostable packaging.

Each one of us, doing something small and positive, can make a difference. And whatever we do for our earth – for nature – is good for all of us! I find this to be an uplifting and hopeful message for the future.



Brand new for 2023

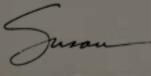
Music Speaks

Moved by the power of music

'Music is the foundation of all the performing arts. Music transports us —it can be absorbed quietly, evoking strong memories, or move us in powerful ways. It makes us dance, laugh, cry, sing, create. It's the cornerstone of so much that we love. Even people with memory loss can enjoy and connect with music. It has a way of directly speaking to the soul.

'As I was contemplating sculpting a piece that is an expression of music, I wanted to etch a pattern that tells a story. The interlocking carvings of dancers and musical instruments flow in a continuous narrative around the figure.

'Her gesture is one of being enraptured. She could be the listener, or she could be the performer, sharing her gift with others.'



NEW 28232 Music Speaks (darker skin) Moved by the power of music Height: 18.0cm



Prayer of Peace Keepsake Box

Seeking the quiet within

'I wanted this figure to be a humble piece, but very centering, calming, peaceful... with a universal gesture of meditative thought. The surface of her dress is carved with texture and patterns of living natural forms. Even though this is a quiet piece, I wanted the imagery to be very alive with movement — to have an inner energy of life.'



© 1999–2023 DEMDACO © 1999–2023 Susan Lordi.



Memories... hold each one safely in your heart

'This piece is all about memories — how warm, comforting memories help us to heal when we're missing someone. If you look closely at the carved icons on her dress, each recalls a memory by appealing to our senses... touch, scent, taste, sound, sight. We keep these personal memories safe within us, connecting us to those we love.'



NEW 28212 Remembrance (darker skin) Memories... hold each one safely in your heart Height: 13.5cm

14.24

Launched October 2022

A gift to say Thank You; to express gratitude to those who care for us, encourage and support us, and surround us with love and joy. A gift to oneself as a reminder to practice gratitude in daily life. And, for those who love flowers and gardening.

> 28179 With Gratitude Filled with a golden light of gratitude Height: 14.0cm

'I really like the simplicity and truth of this sentiment, Above all, kindness. Kindness is a virtue that gives us so much reward, and one we aspire to. The pet that the child holds can be metaphorical (who better to teach us about kindness than animals?) or the figure can simply represent a loving relationship between a young girl and her cat.'

> 28178 Kindness (girl) Keepsake Box Above all, kindness Height: 13.0cm



'Somehow our pets sense—they just know—how we feel. And totally accept us, in whatever emotional or physical state we appear. They teach us about friendship and patience and inner peace. They support us with loyalty, softness, an independent spirit and expressive gaze. It is true that animals have a sixth sense. It is the sense of love, unconditionally.'

28177 Love my Dog (dark) Keepsake Box Always with me, full of personality! Height: 13.0cm

28176 Love my Dog (golden) Keepsake Box Always with me, full of personality! Height: 13.0cm

Relationship Figures

Display family groupings Help your customers create their own unique Family Groupings

1. Start with a Parent piece

2. Add children

3. Add a pet



4. Group and turn pieces towards each other





'It's the little things that we pick up on, the small gestures that are unique to each person. That's what we see in those we love.'

27684 Love my Cat (dark) Always with me, full of personality! Height: 7.5cm **26439 You and Me** Every day, building on our love Height: 17.0cm **27682 Love my Dog (light)** Always with me, full of personality! Height: 8.5cm 26187 Brother and Sister By my side Height: 14.0cm



27789 Love My Cat (light) Always with me, full of personality! Height: 7.5cm 👚

26228 Caring Child ... nurtured by your loving care Height: 7.5cm 眷



26056 Brothers Forging a bond that lasts a lifetime Height: 13.0cm 眷



27683 Love my Dog (dark) Always with me, full of personality! Height: 8.5cm 眷





27790 Love My Dog (small, lying) Always with me, full of personality! Height: 3.0cm 👚



26218 Kindness (girl) Above all, kindness Height: 7.5cm 👚

26217 Kindness (boy) Above all, kindness Height: 7.5cm 👚





A. 26184 Anniversary Love ever endures Height: 15.0cm 眷

B. 26227 Inquisitive Child ... nurtured by your loving care Height: 7.5cm 眷

C. 26224 Spirited Child ... nurtured by your loving care Height: 7.5cm 眷

D. 26223 Joyful Child ... nurtured by your loving care Height: 7.5cm 👚

... nurtured by your loving care Height: 6.0cm 👚

E. 26226 Imaginative Child F. 26225 Thoughtful Child ... nurtured by your loving care Height: 7.5cm 眷



27268 We are Three It used to be just you and me. Now we are three — a family! Height: 22.0cm

26031 Father and Daughter Celebrating the bond of love between fathers and daughters Height: 11.5cm 26124 Angel of Mine So loved, so very loved Height: 22.0cm 28042 My Guy It's especially nice when you're around Height: 15.5cm



26252 Home Together, our family is home Height: 21.5cm



26029 New Life Celebrating the miracle of new life Height: 12.5cm

26073 Tenderness

Height: 21.0cm 👚

Treasuring a rare, quiet and tender moment of motherhood



26129 New Dad In awe and wonder of what's to come Height: 14.0cm 26232 My Girls Looking at you, I see wonder, joy, strength Height: 20.5cm **27595 That's my Dad** My favourite time is time with you Height: 10.5cm **26082 Cherish** Awaiting a miracle Height: 21.0cm

27270 MotherDaughter Laughter with love... always Height: 16.0cm



26167 Generations Making memories that last lifetimes Height: 18.0cm 眷



26244 With my Grandmother The best gift is time spent with you Height: 14.5cm

26100 Quietly Quietly encircled by love Height: 13.5cm



26250 The Quilt Sleep my child and peace... peace... Covered in love and keep... keep... Height: 14.0cm 省



26072 Grandmother A unique love that transcends the years Height: 13.5cm 👚

26058 Grandfather Bridging generations with ageless love Height: 14.0cm

26195 Guardian Love and protect thee, forever Height: 15.0cm 👚

26102 Mother and Son Celebrating the bond of love between mothers and sons Height: 21.0cm 眷

26153 Chrysalis Protect and cherish; give wings to fly Height: 23.0cm 👚

> 27921 Loving My Mother I'm here for you, as you've always been for me Height:16.5cm 👚





26222 Close to me Apart or together, always close to me Height: 20.0cm

26169 Child of my Heart Child of the world, into my heart you came — Bringing sun into my life, making family our name Height: 22.0cm

26181 Our Gift Our bright, joyful gift! Height: 22.0cm



26188 Two Together Love in abundance Height: 5.0cm 27596 For Always Now and for always, I carry you in my heart Height: 17.5cm

26164 Birthday Girl *Celebrate your day!* Height: 16.0cm

> 27922 Little One We've only just begun... forever my little one Height: 10.0cm







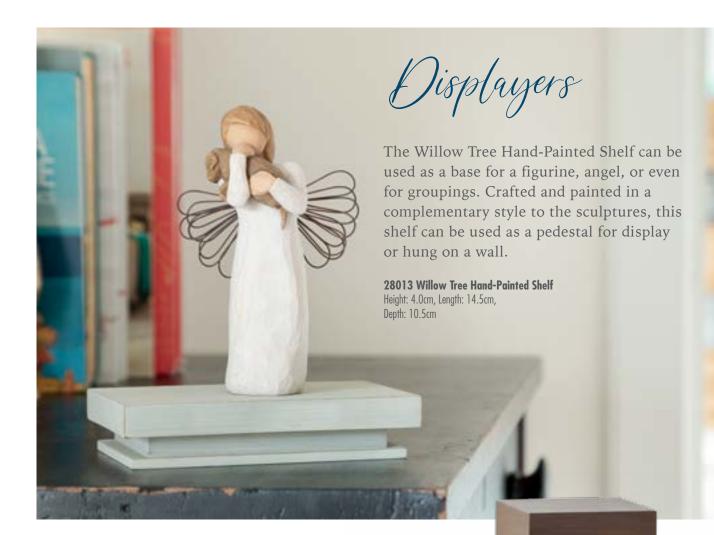
Wishing and Sanctuary are both in the Signature Collection of figures, inspired by the decorative arts and architecture from Susan's travels to cities such as Prague and Vienna.The custom-designed Signature Collection Box includes an enclosure card for gift-giving.

'I embellished the surfaces with gold dots—symbolising light, or energy, hope, inner strength... gold connotes preciousness and enduring value, and I wanted this to be a special collection.'





27884 Wishing A beautiful wish for you... Height: 17.0cm **27799 Sanctuary** A warm safe surround of love Height: 17.0cm *



Maximise your shelf space by displaying Willow Tree pieces on Tri-Step Riser. These are also available to your consumers.

> 26693 Tri-Step Riser Height: 8.0cm



Willow Tree Cake Topper is a commemorative keepsake for weddings and anniversaries, or any celebratory event of enduring love. The base of carved flowers provides stability as well as beauty.

Care Instructions:

To clean, wipe only the bottom of base with lightly damp cloth. Paint is NOT waterproof do not wash or submerge in water. Paint and resin are lead-free and tested for food safety.

27162 Together Cake Topper *True partners in love and life* Height: 15.0cm

Encouragement / Support

28112 Courageous Joy Courage to be seen, to be heard, to be healed Height: 18.0cm



27095 My sister, my friend Walk with me. And along the way, we'll share... everything Height: 20.0cm 👚



27702 Butterfly Resilient, determined, courageous and beautiful... You have the qualities to transform your world Height: 16.5cm 👚

27560 Nurture Protecting that which we love Height: 14.0cm 眷

26099 Heart and Soul Open hearts, sharing souls, trusted friends Height: 11.5cm 眷



26023 Sisters by Heart Celebrating a treasured friendship of sharing and understanding Height: 13.0cm 眷



'I have two little granddaughters. One minute they're squabbling over a toy or jostling for attention, and the next minute, they're hugging and kissing each other. It's a constant back and forth of friend and foe. I'm watching them forge a relationship that will last all their lives.

'I hope my granddaughters develop the closeness that I've always enjoyed with my two sisters. There's nothing like the love of a sister. It grows out of a shared history of funny, stormy, trying, joyful experiences... creating the foundation on which every strong relationship is built."

27704 Sister mine Nothing comes close to the closeness of sisters Height: 11.0cm 👚

Signature Collection

Featuring beautiful distinctive colouring and textural surfaces, these figures are more columnar in shape and distinguished by ombré effect embellished with gold leaf dots.

'These pieces have extensive handwork, distinctive effects and jewel-like materials used on them. I hope these will be seen as very special gifts.'

27368 By my side From each other, over the years, we gather strength, through laughter and tears. Height: 24.0cm



27367 Shine You have a radiant inner light Height: 20.5cm 眷



Hope | Healing | Remembrance

In times of sorrow, people often turn to tangible reminders of healing, hope, comfort, and remembrance. Susan has carved expressive sculptures in different size and scale within this important bereavement category.

27538 Vigil Luminary of Love Height: 25.5cm



26163 Hope Hope lifts us up! Height: 15.5cm





27158 Prayer of Peace Seeking the quiet within Height: 10.0cm

27687 With sympathy May your memories bring you peace Height: 23.0cm

a time to reflect, a time to soar Height: 13.5cm 👚







26465 Lavender Grace May all your senses be filled with healing grace Height: 14.0cm



27173 Soar



26454 Forget-me-not Holding thoughts of you closely Height: 13.5cm 👚



26171 Remember Always, I will remember... Height: 14.0cm 👚



26186 Blessings Each day, unexpected blessings Height: 14.0cm

'Our healing touch is all about the hair. Hair is a symbol of our identity — who we are, how we see ourselves. Our hair differentiates us, but also connects us. Isn't the first way we 'date' a photograph by the hairstyle? Hair is tactile, sensuous, and the touching and stroking of it can be comforting and healing. These women are connecting with each other in a quiet moment, attuned to each other, in harmony.'

28041 Our healing touch *The comfort of just being together* Height: 16.5cm

28025 Quiet Wonder May quiet wonders bring you hope Height: 9.5cm



27920 Ever Remember A flame continues to glow, safe within Height: 18.0cm



26142 Heart of Gold You will always have my heart Height: 14.0cm **26132 Keepsake** Kept forever in the heart Height: 13.5cm

Heart of Gold was inspired by a young cancer patient at Children's Mercy Hospital in Kansas City, MO, USA, who was the son of close friends of Willow Tree artist, Susan Lordi. Susan Lordi and Enesco will donate 65p to Great Ormond Street Hospital Children's Charity for every Heart of Gold figurine sold.

With your help we've raised £169,899.94 for GOSH since 2006!

(Registered charity no. 1160024).

Love | Friendship

A puppy brings joy, exuberance and a bit of chaos into the household at first, then mellows over time to become a companion, a playmate, a confidante; always happy to see us, never tiring of our presence.

As a metaphor for friendship, a dog represents the trust and comfort of a good friend, and how this relationship grows in value through the years.

'When carving this figure, I was influenced by the postures of classical sculptures, where the line of the shoulders is in opposition to the hips, or 'contrapposto'. I wanted the gesture to involve her whole body — 360 degrees. So any way that the viewer turns the figure, there is movement and life and expression.

'I look to things that bring joy, especially in difficult times.'



28039 Adorable You (golden dog) A joyful friendship Height: 19.5cm 28040 Adorable You (dark dog) A joyful friendship Height: 19.5cm



27462 Good Cheer! Wishing you sunny days of happiness Height: 14.0cm



27250 Warm Embrace Surrounded by the warmth of family and friends Height: 14.0cm



26220 Truly Golden



26155 Friendship Friendship is the sweetest gift! Height: 13.5cm

26246 Beautiful Wishes A gathering of beautiful wishes for you — love, health, happiness Height: 13.0cm





26233 Surrounded by Love Abundant love surrounds you Height: 13.0cm **27913 Love you** Just a little reminder... Height: 13.0cm **27440 Lots of Love** Ever close to my heart Height: 14.0cm



27823 Everyday Blessings May you be blessed with beauty and wonder every day Height: 17.5cm 27181 Abundance So much love! Height: 14.0cm



27788 Surprise A bouquet of wonderful wishes! Height: 14.0cm

27159 Bloom Like our friendship... vibrant and ever-constant Height: 14.0cm

-

26231 Je t'aime (I Love You) In any language, it's you I love Height: 21.0cm

> 27180 Always I feel the strength of your love Height: 15.0cm



Hold dear the promise of love Height: 23.0cm **27182 Around You** ...just the nearness of you Height: 16.5cm **26032 Together** For those who have found their true partner in love and life Height: 23.0cm

Hospitality Appreciation

26146 Mi Casa Mi casa es su casa, My house is your house Height: 14.0cm





26165 Love of Learning Open books, open minds Height: 13.5cm

26122 Wisdom *A lifelong love of learning* Height: 11.0cm

> **26197 Quest** Seek, explore, discover Height: 10.0cm 🍟



28094 Little ThingsIt's the little things that make a big difference
Height : 14.0cm





27269 something special *You make the world a better place* Height: 14.0cm



26245 Irish Charm May luck and laughter light your days! Height: 13.5cm



27267 Thank You So appreciative of all you do! Height: 14.0cm



27672 For You Just a little something... Height: 13.5cm

Angels

Willow Tree angels speak in quiet ways to heal, comfort, protect and inspire.





26131 Thinking of You Keeping you close in my thoughts Height: 13.5cm



26182 With Love *You are loved* Height: 13.5cm



26084 Angel's Embrace Hold close that which we hold dear Height: 14.0cm



26034 Guardian Angel May you always have an Angel to watch over you Height: 13.0cm



26062 Angel of Comfort Offering an embrace of comfort and love Height: 8.0cm





26123 Good Health An abundance of health and happiness Height: 13.5cm



26248 You're the Best! Thank you for making a difference Height: 13.0cm

> **26079 Angel of Caring** Always there, listening with a willing ear and an open heart Height: 9.5cm





26235 Angel of Hope Each day, hope anew Height: 13.0cm



26012 Angel of Prayer

For those who believe in the

power of prayer Height: 10.5cm 眷

26247 Remembrance Memories... hold each one safely in your heart Height: 13.5cm



26149 Courage Bringing a triumphant spirit, inspiration and courage Height: 14.5cm







26170 a tree, a prayer May you find strength, beauty and peace each day Height: 14.0cm



26020 Angel of Healing For those who give comfort with caring and tenderness Height: 13.0cm

26083 Angel of Harmony In harmony with life's rhythm Height: 14.0cm 26103 Angel of the Garden Bringing forth a garden of love and beauty Height: 13.5cm

> A gift to express appreciation and thankfulness for teachers, volunteers, donors, caregivers, friends. Willow Tree angels resonate with many cultures and ages of people. To some they represent protection, to some they are an outward reminder of inner peace, and to some they represent a way to remember those who have left this earth.

26166 Just for You With sincere thanks Height: 14.0cm

Figurative Ornaments

Ornaments are small expressions of friendship, love, hope and inspiration that can brighten the day throughout the year. Beautiful for birthdays, teachers, friends, family and neighbours, just to say 'Thinking of you', or 'Thanks'.

27912 Good Cheer! Ornament Wishing you sunny days of happiness Height: 10.0cm **27909 Bloom Ornament** Like our friendship...vibrant and ever-constant Height: 10.0cm **27910 For You Ornament** Just a little something... Height: 10.0cm **27911 Forget-me-not Ornament** Holding thoughts of you closely Height: 10.0cm 27574 Thank You Ornament So appreciative of all you do! Height: 11.0cm

27576 Lots of Love Ornament Ever close to my heart Height: 11.0cm



27337 Friendship Ornament Friendship is the sweetest gift! Height: 10.0cm

28015 Warm Embrace Ornament Surrounded by the warmth of family and friends Height: 11.5cm





celebrate life's milestones in a small, commemorative format.

For Christmas time or

for every day, ornaments

27577 Soar Ornament a time to reflect, a time to soar Height: 11.5cm

27468 You're the Best! Ornament Thank you for making a difference Height: 11.5cm



27275 Angel of Hope Ornament Each day, hope anew Height: 11.0cm

27469 Remembrance Ornament Memories... hold each one safely in your heart Height: 11.5cm



27924 Butterfly Ornament Resilient, determined, courageous and beautiful... You have the qualities to transform your world Height: 12.0cm



28014 Magnolia Ornament A gathering of blessings Height: 11.5cm





28016 Journey Ornament Appreciating where you are... each step along the way Height: 11.0cm

28096 Surprise Ornament A bouquet of wonderful wishes Height:10.0cm



Keepsake Boxes

Bas-relief or three-dimensional carvings atop finely crafted, hand-painted Boxes. Keepsake Boxes are small resin boxes with detached lids. Memory Boxes are larger, wood boxes with hinged lids. Both are great places to keep treasures, notes, keys and jewelry.

> **28098 The Dancer Keepsake Box** Creative expresion comes from within Height: 13.0cm

28099 Quiet Strength Keepsake Box Always there for me Height: 5.0cm, Length: 6.5cm, Depth: 6.5cm

Memory Boxes

26638 Quiet Strength Memory Box Always there for me Height: 5.0cm, Length: 12.0cm, Depth: 12.0cm

26626 Mother and Daughter Memory Box Protect and cherish; give wings to fly Height: 5.0cm, Length: 13.0cm, Depth: 9.0cm

26635 a tree, a prayer Memory Box May you find strength, beauty and peace each day Height: 5.0cm, Length: 13.0cm, Depth: 13.0cm

© 1999–2023 DEMDACO © 1999–2023 Susan Lordi.

Mativity

Introduced in 2000, the classic Nativity continues to be the best-selling Willow Tree[®] product





26027 The Three Wisemen They followed a star and found the Light of the World Maximum Height: 22.0cm



26104 Peace on Earth An embrace of Peace Height: 21.0cm



26442 Little Shepherdess Behold, a little love on earth Maximum Height: 13.5cm



26180 Ox and Goat Offering warmth and protection Heights: Ox 8.0cm, Goat 9.5cm



26005 Nativity Behold the awe and wonder of the Christmas Story Maximum Height: 23.0cm



27183 Zampognaro (Shepherd with bagpipe) A shepherd's gift... a joyous melody... proclaiming the news! Height: 23.0cm



26007 Metal Star Backdrop Height: 34.0cm



26106 Crèche Height: 43.0cm, Length: 51.0cm Depth: 29.0cm



26105 Shepherd & Stable Animals Surrounding new life with love and warmth Height: 18.0cm

ENESCO.CO.UK Here's where you can conveniently order product.



Are you logged in?

- shop for special occasions
- get ideas for in-shelf displays
- download Digital Assets for your social media
- access trade show event details

- My Orders shows orders and outstanding invoices
- view current promotions and sales opportunities
- call our Customer Service team for log in instructions on: 01228 404022

An engaged community of customers

Are you following us?

Facebook.com/EnescoLimited

Pinterest.com/EnescoLimited 1

O Instagram.com/Enescolimited

Twitter.com/Enescolimited

Social Media

Emails

A valuable just-in-time communication

Are you signed up?

- receive notifications of invoices and statements
- get timely reminders to order KEY skus
- link to Digital Assets for peak selling occasions
- keep up to date on all the latest marketing opportunities
- ➡ call your Area Sales Manager or the Customer Service team to sign up

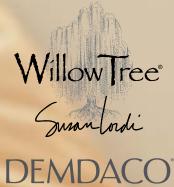
Personal Service

Helpful assistance, input and attention

Do you need to talk to someone?

• Customer Service

Monday-Thursday: 8:30-17:00 Friday: 8:30-15:30 01228 404022 uksales@enesco.co.uk +44 1228 404066 eurosales@enesco.co.uk • Contact your Area Sales Manager for personal assistance in managing every aspect of your Enesco account.





ENESCO LIMITED, BRUNTHILL ROAD, KINGSTOWN, CARLISLE, CUMBRIA, ENGLAND, CA3 OEN. UK CUSTOMER SERVICES TELEPHONE: 01228 404022 FAX: 01228 404041 EMAIL: UKSALES@ENESCO.CO.UK WEB: WWW.ENESCO.CO.UK



OVERSEAS CUSTOMER SERVICES TELEPHONE: +44 1228 404066 FAX: +44 1228 404080 EMAIL: EUROSALES@ENESCO.CO.UK ENESCO RESERVES THE RIGHT TO DISCONTINUE OR ALTER ANY PRODUCTS SHOWN IN THIS CATALOGUE WITHOUT PRIOR NOTICE. ALL DIMENSIONS GIVEN ARE APPROXIMATE. E. & O. E. MKT3048

© 1999–2023 DEMDACO © 1999–2023 Susan Lordi. © 2023 Enesco Ltd.

